



Save 15% or more using GREENSORB®

	GREENSORB®	Crushed Clay
Material to absorb 1 gallon of oil (SAE 40)	20 lbs	100 lbs
Cost to absorb 1 gallon of oil (SAE 40)	\$34.00	\$18.75
Disposal cost (\$0.25/lb)	\$5.00	\$25.00
Labor, storage, and handling costs (\$0.05/lb)	\$1.00	\$5.00
Cost of material and disposal to absorb 1 gallon of oil	\$40.00	\$48.75
Efficiency - Gallons absorbed per 50 lb bag	2.5	0.50
Weekly use in lbs (50 gallons of oil cleaned/week)	1,000 lbs	5,000 lbs
Weekly cost for material	\$1,700	\$937.50
Weekly disposal cost (\$0.25/lb)	\$250.00	\$1,250.00
Weekly labor, storage, and handling costs (\$0.05/lb)	\$50	\$250.00
Total Weekly Spend	\$2,000.00	\$2,437.50
Annual use in lbs (50 gallons of oil cleaned/week)	50,000 lbs	250,000 lbs
Annual cost for material	\$85,000.00	\$46,875.00
Annual disposal cost (\$0.25/lb)	\$12,500.00	\$62,500.00
Annual labor, storage, and handling costs (\$0.05/lb)	\$2,500.00	\$12,500.00
Total Annual Spend	\$100,000.00	\$121,875.00

Annual Cost Savings

\$21,875.00 (18% less)

Annual Reduction - Less Downstream Waste

200,000 lbs

Assumptions:

- 1) Crushed clay is also known as cat litter, Speedy Dry, Oil Dri, and countless other brands.
- 2) Using GreenSorb list price (pre-paid freight) for 50 lb Bag or \$1.70/lb - purchasing in volume significantly reduces this price and increases the savings.
- 3) Weight of spilled items: Motor oil = 8 lbs/gal and Aviation Gas = 6 lbs/gal
- 4) Assuming 5x more efficient - current Greensorb users experience 3-7x greater efficiencies over competing products.
- 5) GreenSorb test - worst case requires 2.5 lbs of GreenSorb® to absorb 1 lb spill
- 6) Using crushed clay price of \$9.38 for 50 lbs or \$0.1875/lb
- 7) Disposal + storage/labor fees taken from generally available information from the top 5 U.S. Environmental Service companies - figures used in calculations are lowest (conservative) found.



Visit www.greensorb.com for more information.

